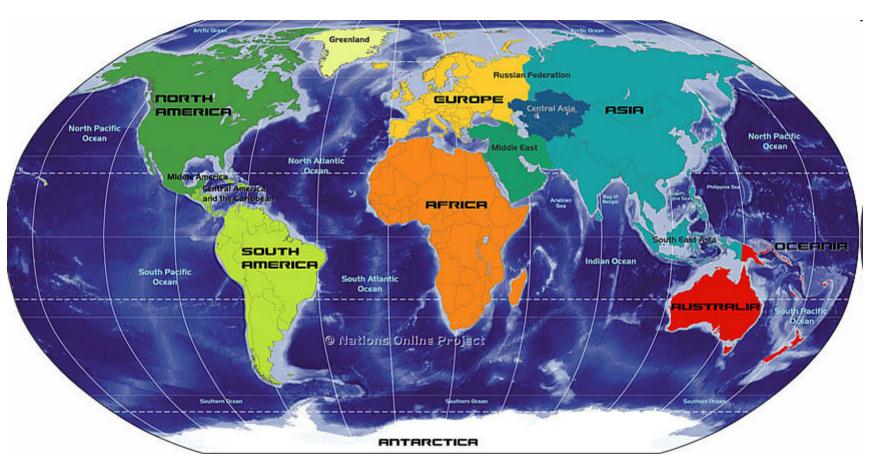
Peering and Network Deployment at 10G



Nigel Titley

Introductions

- Thanks very much for inviting me to speak to you
- Currently Head of Peering and Transit at Easynet Ltd
- RIPE NCC Board Chairman
- Peering Coordinator at British Telecom, Level 3 (Europe and Asia),
 PacketExchange, and Flag Telecom

Agenda

- What am I talking about?
- What is peering and why you should do it
- Peering policy what is it?
- Peering strategy what is it?
- Exchange points and direct peering
- Building a peering network
- Tools of the trade
- Conclusions
- Questions and Answers

What is Easynet?

- UK and European ISP specialising in Corporate customers
- 1G European network: France, Germany, Italy, Belgium, Netherlands, Spain
- Local Loop unbundling in the UK (over 1000 exchanges undbundled)
- Bought by BSkyB satellite broadcaster (owned by News International)
- Over 1M domestic broadband customers and 40G of traffic
- Traffic mostly eyeballs

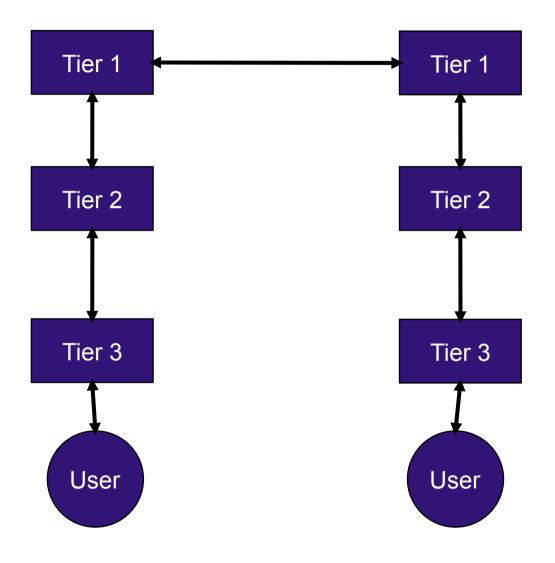
What am I talking about?

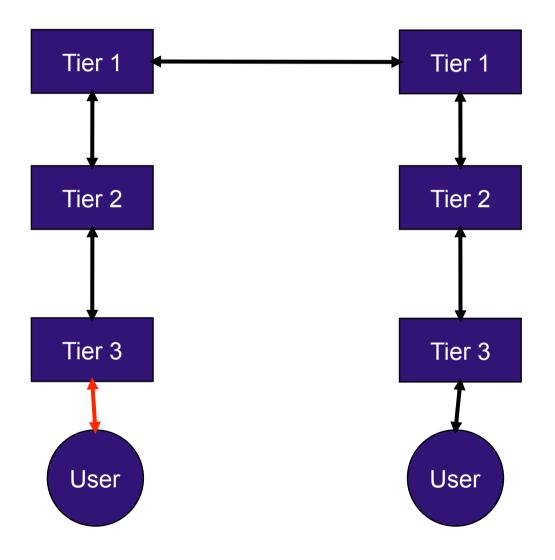
- Peering and why you should do it
- Why Easynet invested 2.5M in building a 10G network just for peering
- Peering tools of the trade

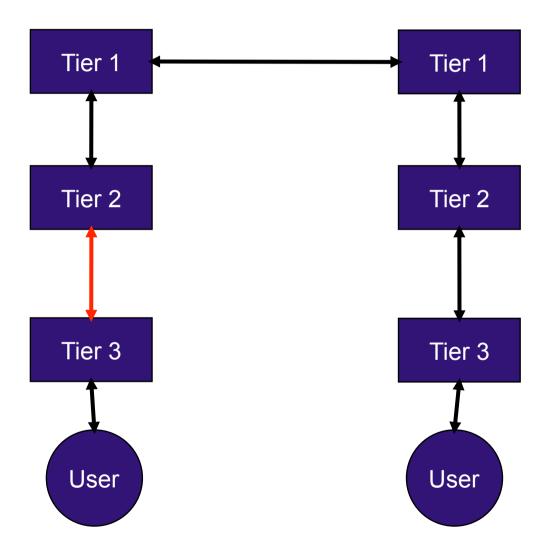
Definition?

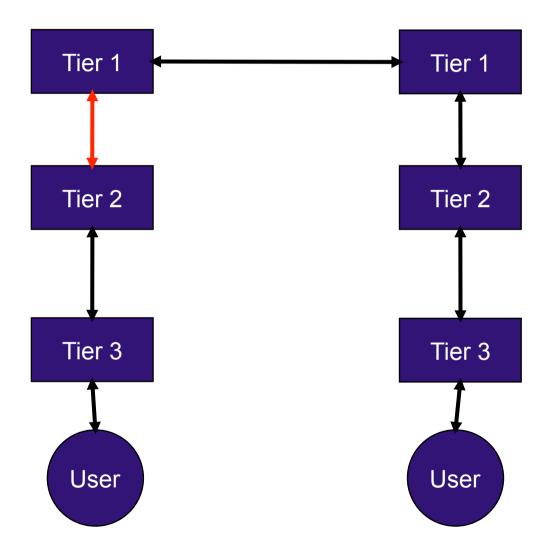
Peering:

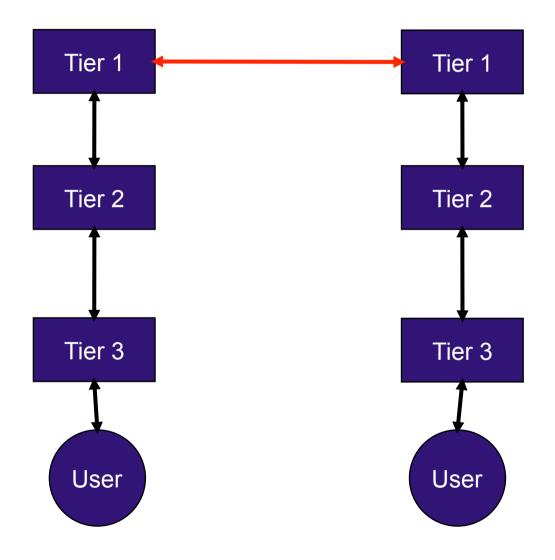
 The act of one national Internet backbone provider accepting and passing traffic from another national provider. See NAP.

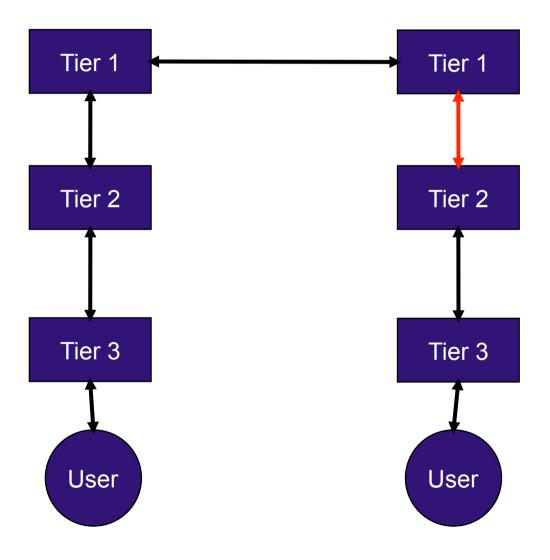


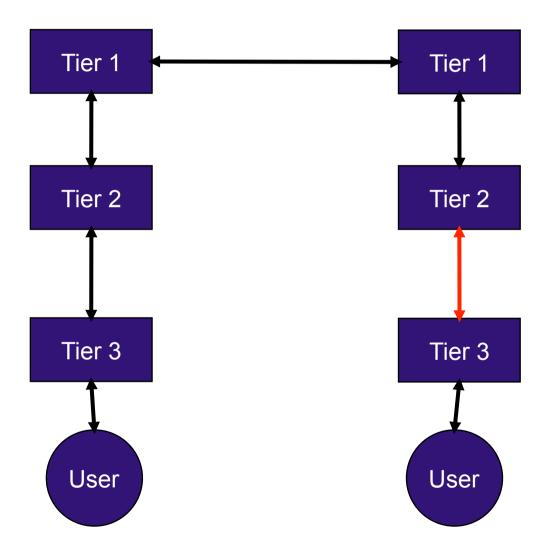


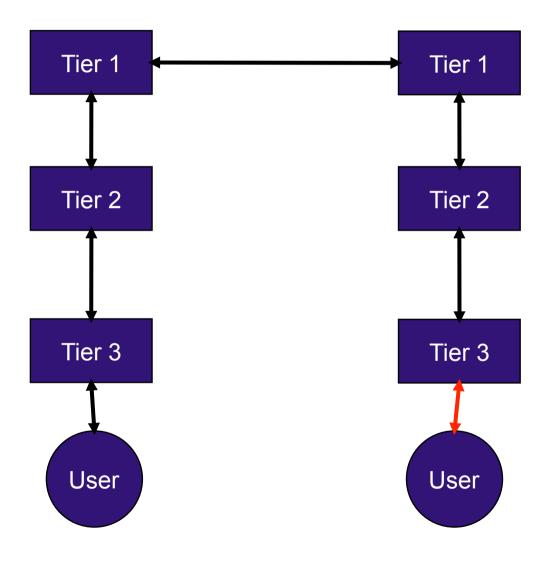




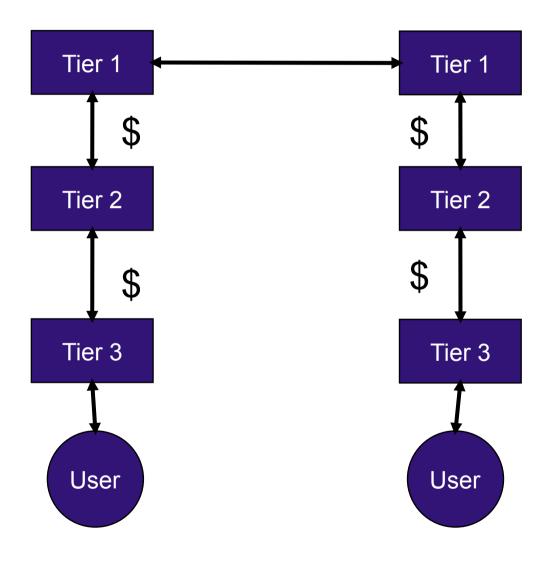








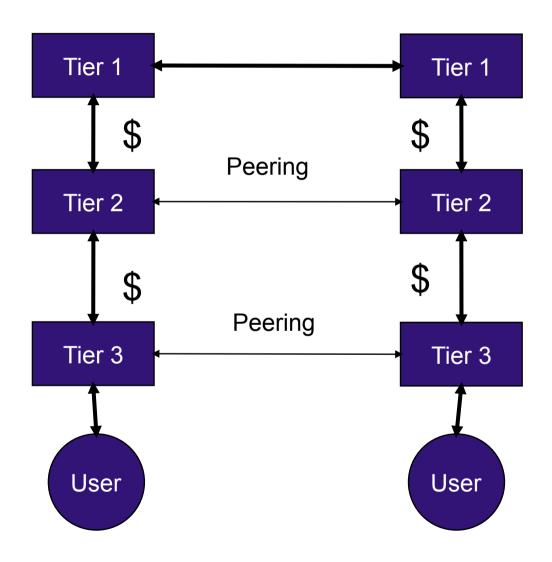
So what is the problem?



Other Problems

- Latency
 - -Traffic may dog-leg via the US or Europe
 - -Especially important for peer to peer traffic or gaming
- Congestion
 - Expensive international links
 - Makes everything unresponsive
- Jitter (or delay variance)
 - –A combination of the above
 - -Makes VOIP and video difficult to use or unusable

What do we do to fix it?



Advantages

- Tier 2 and 3 pay less transit charges (Hurrah!)
- Local traffic stays local
 - Lower latency
 - Less jitter
 - Less chance of congestion
 - Less dependency on external factors (like undersea cable breaks)
- Cooperation between ISPs
 - Overall better service
 - Possible moves towards a trade association

Disadvantages

- Tier 1 sees less revenue (but who cares)
- Tier 2 may see less revenue (but is paying less to Tier 1)
- Management may see peering as cooperation with potential competitors (but we all know how to manage our management don't we?)

Policies and Strategies

- Peering Strategy
 - How do I plan to achieve: reduced transit costs, increased profits, better customer experience, world domination etc
 - Private
- Peering Policy
 - What do I tell people who want to peer with me?
 - Should be publicly available (on your web site)
 - Includes contact info
 - Referred to on your PeeringDB page
 - If you are a large player or are very selective then should be objective in order to avoid problems with regulators

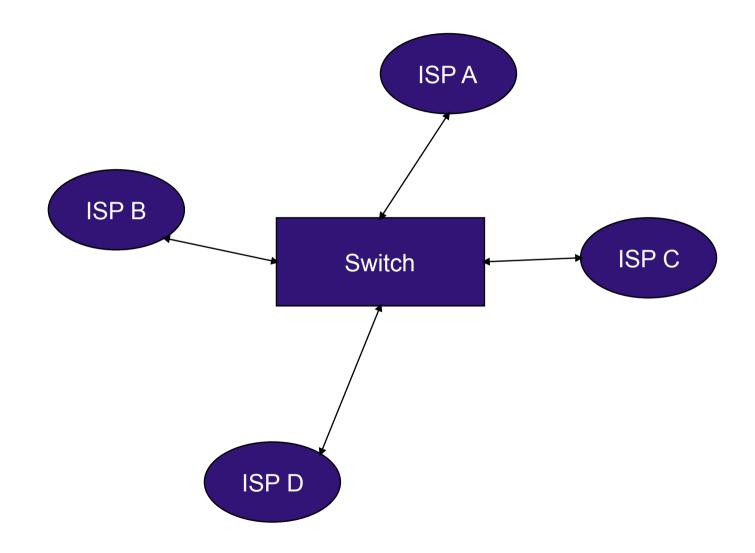
Types of Peering Policies

- Open (we peer with anyone)
- Selective (we are a bit fussy about who we peer with)
- Restrictive (we actively discourage people from peering with us)
- Closed (we won't peer with anyone)

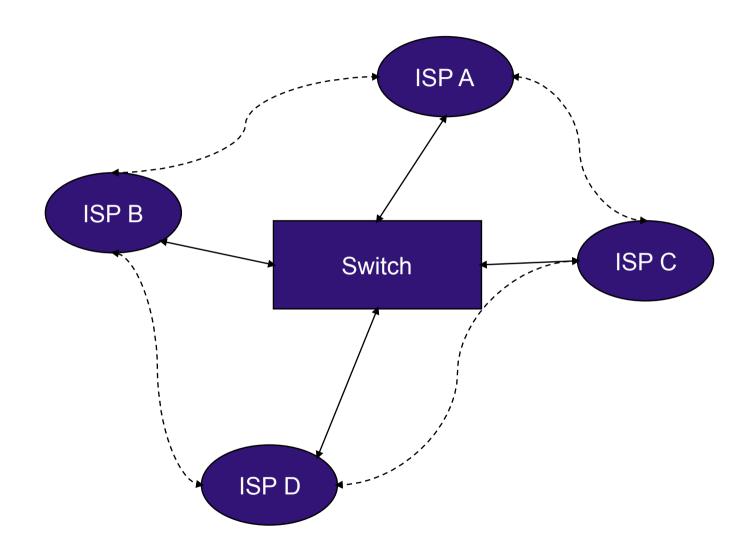
How do we do it?

- Via an Internet Exchange Point
 - –A neutrally managed layer 2 switch
- Via direct peering
 - -A direct connection between two ASes

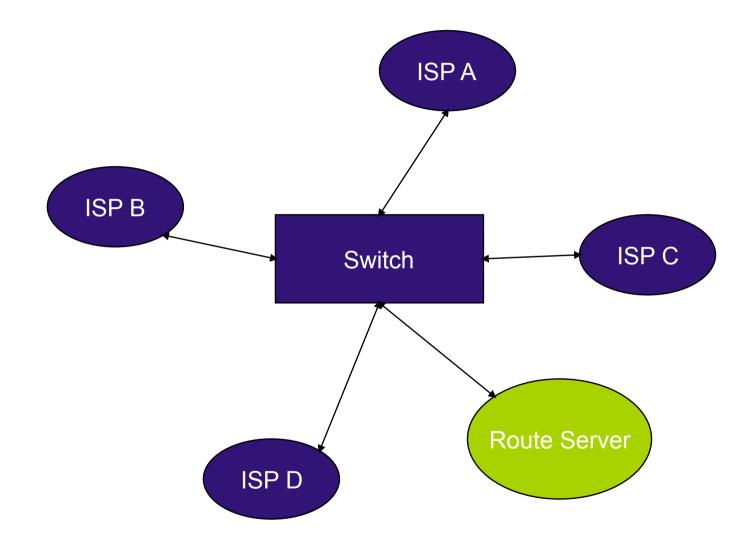
Typical IXP (Physical)



Typical IXP (Logical)



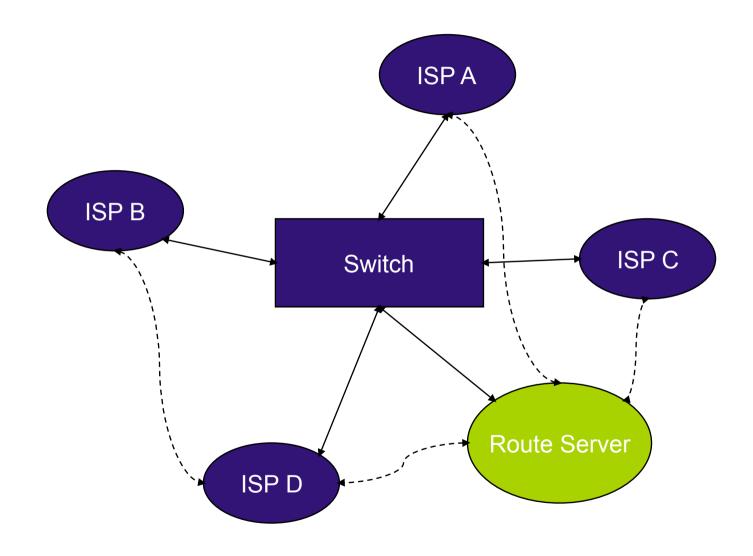
Typical IXP (Physical with route server)



Route Server

- Typically a PC running UNIX/Linux
- Zebra or Quagga
- Sets up BGP sessions with IXP members
- Distributes routes (not traffic)
- May be mandatory or optional

Typical IXP (Logical with route server)



IXP pros and cons

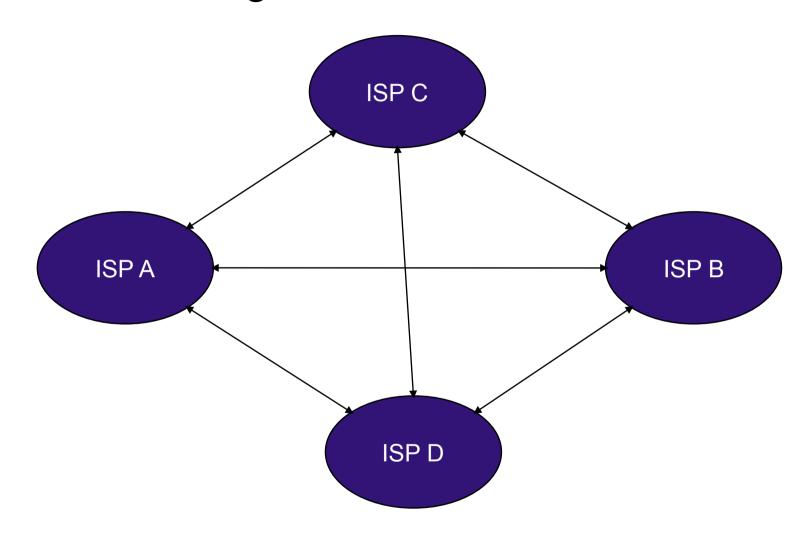
Pros

- Only one connection needed
- Can be very cheap
- All potential peers immediately available (especially with route server)
- Can form the basis for cooperative ventures such as trade associations

Cons

- Infrastructure may congest (unlikely)
- Single point of failure
- Bad traffic (broadcast storms) may disrupt peering
- Lack of flexibility (with route server)
- May be difficult to measure traffic to individual peers
- There may not be an IXP available (so create one, see PCH)

Direct Peering



Direct peering pros and cons

• Pros

- Easy to see how much traffic is flowing to your peer
- No single point of failure
- No interference between peering session

Cons

- Port required for each peer (expensive)
- Bringing up session needs physical installation (so tends to inhibit peering)
- Cannot share bandwidth between several peers

Compromises

- Start peers on a shared infrastructure (IXP)
- Measure peering flows
- Migrate onto direct peerings when economical to do so
- Best of both worlds
- Assumes that you have the means to measure traffic flows

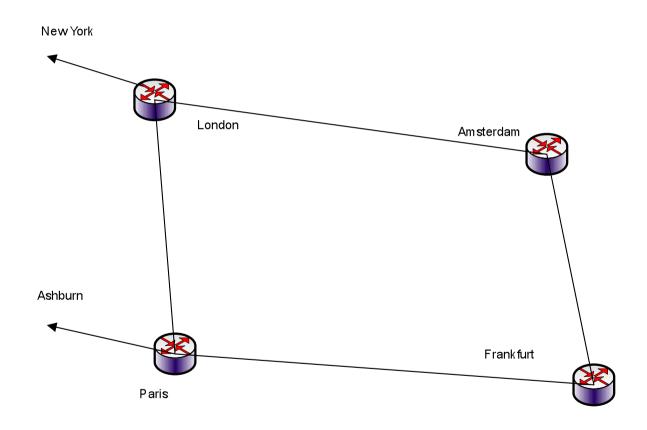
Why build a peering network?

- Cheaper than transit
- More control over traffic
- Traffic flows (especially if your traffic is asymmetrical)
- Ego factor
- Keep me in a job

Planning

- Estimates of amount of peering traffic
 - At least 20G
- Region
 - US
 - Europe
 - Split roughly 50/50
- Target likely peers
 - Content providers
 - Peer to peer (other eyeballs)
- Locations

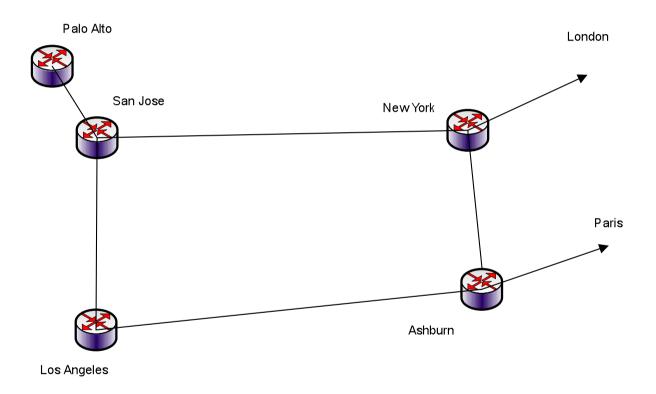
Network Diagram (Europe)



Locations (Europe)

- Fairly Easy as we already had a network in Europe
- Based around IXPs
 - Amsterdam (AMSIX)
 - Frankfurt (DECIX)
 - Paris (SFINX/PANAP/FreeIX)
- Initial Build
 - 10G ring London Amsterdam Paris Frankfurt
 - Cisco CRSes (room to grow)
 - Optics as we need them

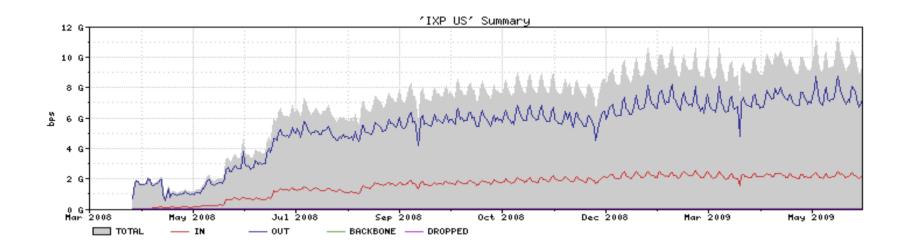
Network Diagram (US)

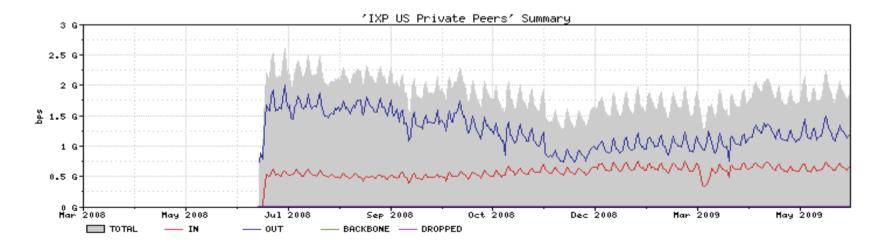


Locations (US)

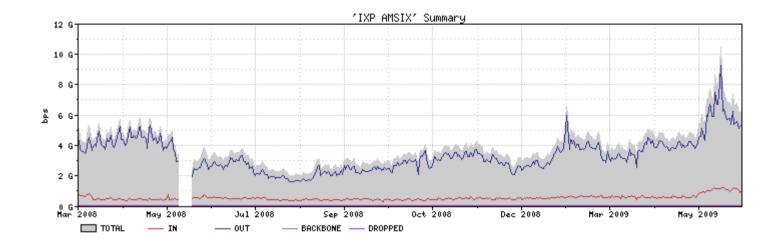
- Brand New Network
- Based around IXPs
 - New York (NYIIX, PAIX)
 - Ashburn (Equinix)
 - Los Angeles (Any2, LAIIX)
 - Palo Alto (PAIX)
 - San Jose (Equinix)
- Initial Build
 - 10G ring New York Ashburn Los Angeles San Jose
 - 10G spurs to Palo Alto
 - Cisco CRSes (room to grow)
 - Optics as we need them

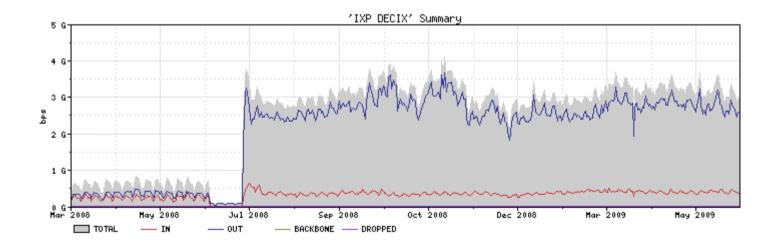
US traffic growth



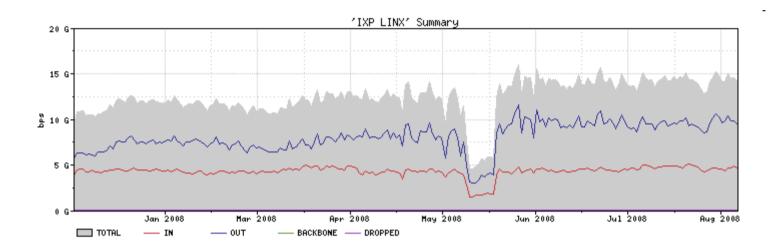


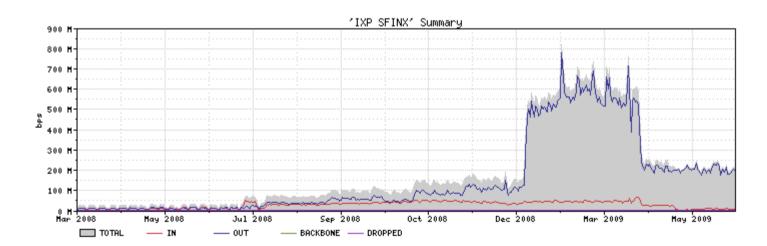
Europe Traffic growth



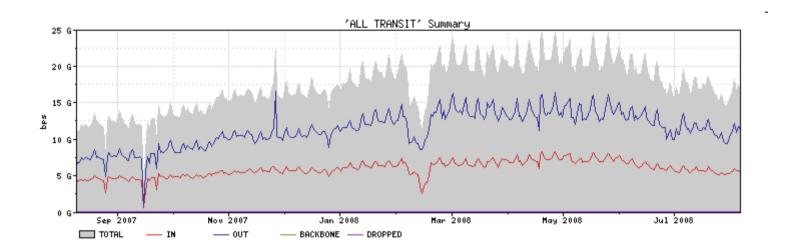


European Traffic growth (2)





Effect on transit



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Savings

- Transit Peering = 30 50%
- Total traffic = 140G approx
- Peering ratio approx 70%
- Latency/jitter improved
- Network available for reverse traffic FOC

How to use the New Network

- Analyse traffic (probably already done as part of your planning phase)
- Await requests to peer
- Stalk and hunt desired peers
- Bring up peerings

Tools of the Trade

- Good business card file
- PeeringDB
- Arbor (or similar)
- Renesys
- Local database
- Friendly and engaging smile

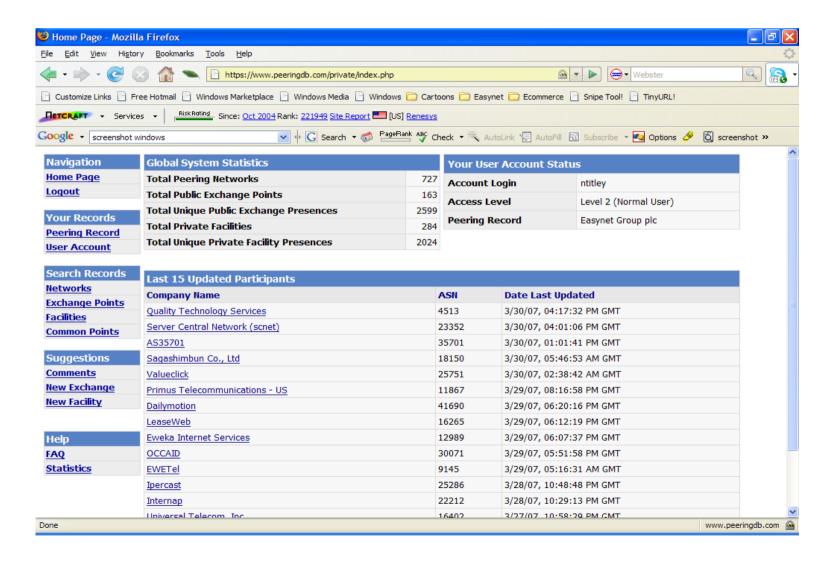
Business card file

- Contact details
- Phone number
- Email address
- Write things on the back (like AS number)
- May get extensive
- Review regularly (but don't throw away cards, peering coordinators move between companies but keep the same job)

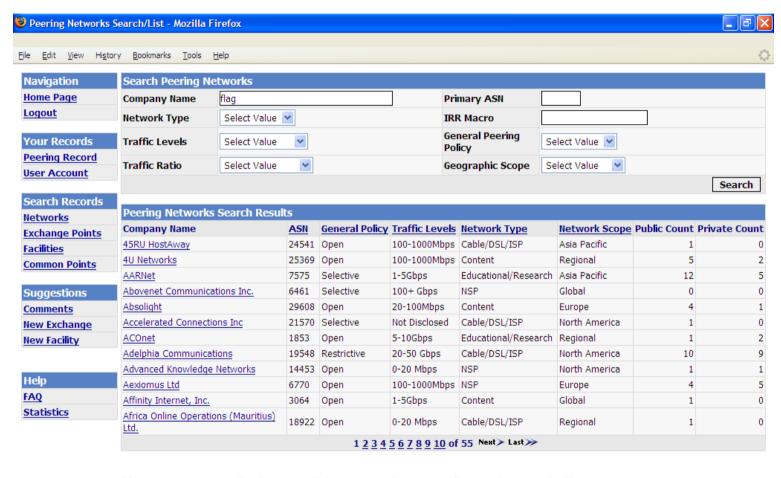
PeeringDB

- Free!
- Incredibly useful resource
- http://www.peeringdb.com
- Guest access (guest/guest)
- Register your own account (https://www.peeringdb.com/registration/register.php)
- Enter your own network's details
- Easily search for details of potential peers

Peering DB

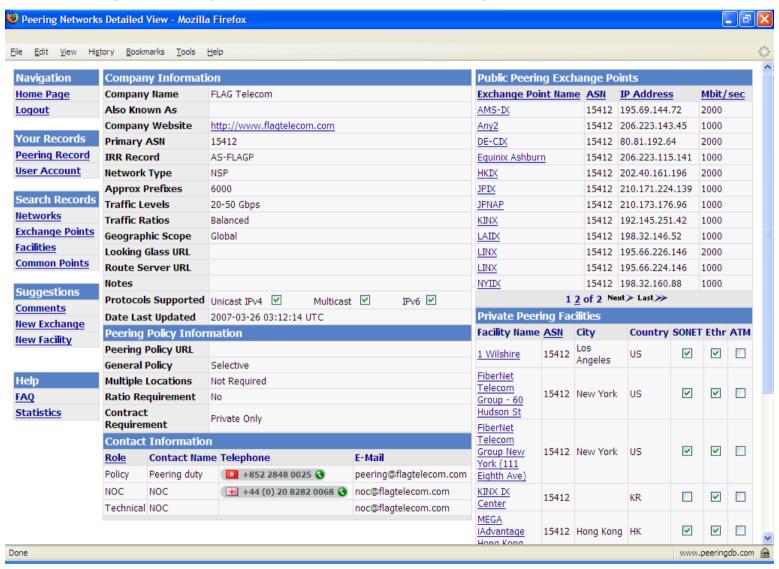


PeeringDB (search)



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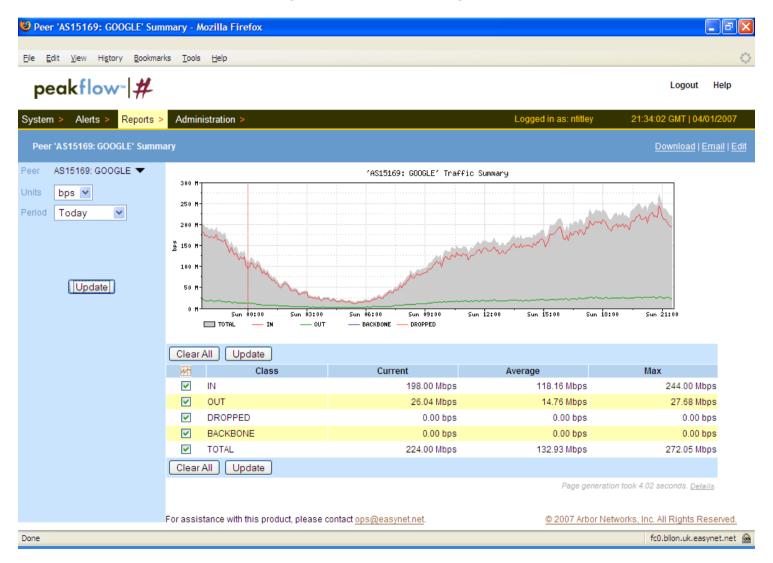
PeeringDB (search results)



Arbor Peakflow (or similar)

- For each router in network
 - Takes netflow data
 - Takes an iBGP feed
 - Takes SNMP feed
- Used to determine traffic to and from a peer (or potential peer)
- For a potential peer will show the current path
- Also shows
 - Traffic breakdown (by destination port)
 - Traffic flowing from a peer to a peer (useful for detecting misconfigurations)
 - Peering adviser mode, shows peers to aim for
 - Traffic flows within network
 - Historical data
- Disadvantage
 - Cost (licensed per router)
 - May lie to you

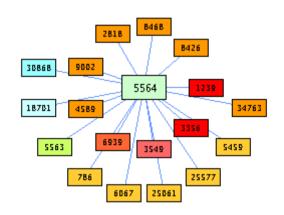
Arbor Peakflow (example)



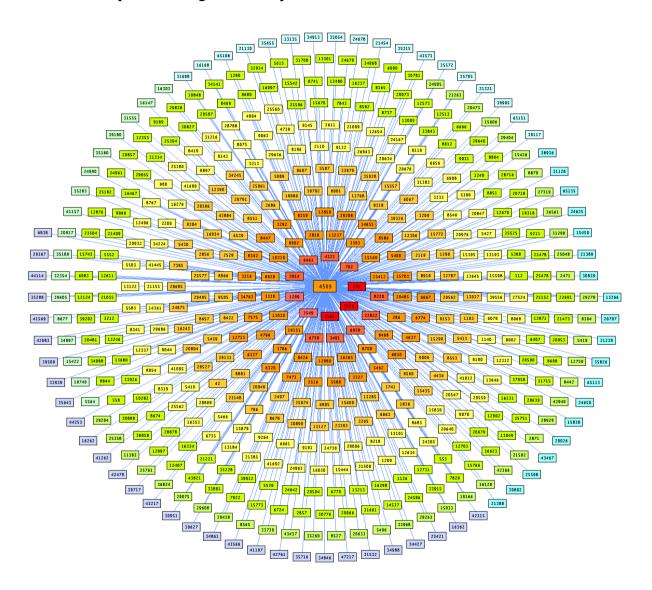
Renesys

- http://www.renesys.com
- Historical routing topology data
- Very useful
 - Debugging routing problems
 - Working out routing topologies
- Peering advisor tool
- Free
 - Give them a peering
 - Get access to basic tools
- Pay
 - Get automatic advisories of routing topology problems to feed to your NOC
 - Get access to complete history

AS5564 (Scotland Online)



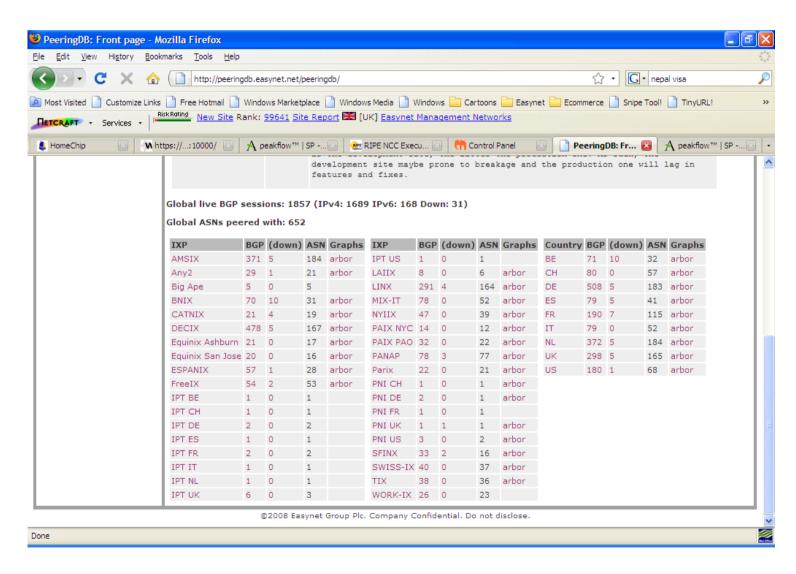
AS4589 (Easynet)



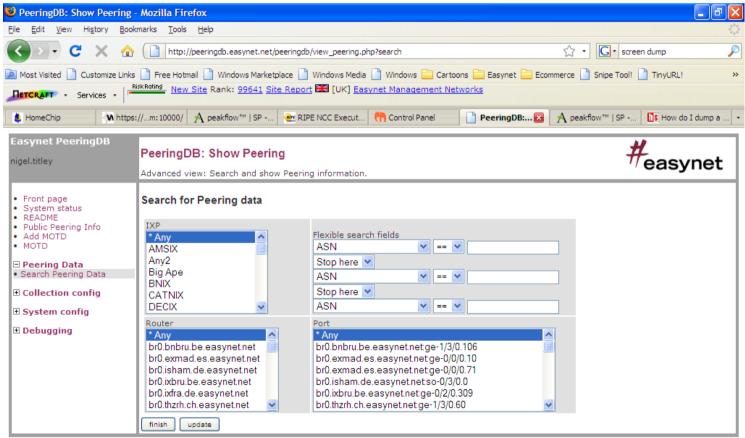
Local Database

- Where do I peer
- Who do I peer with?
- How do I contact them?
- Who don't I peer with?
- Missing peering points
- Anything else you might want to record

IXP Overview

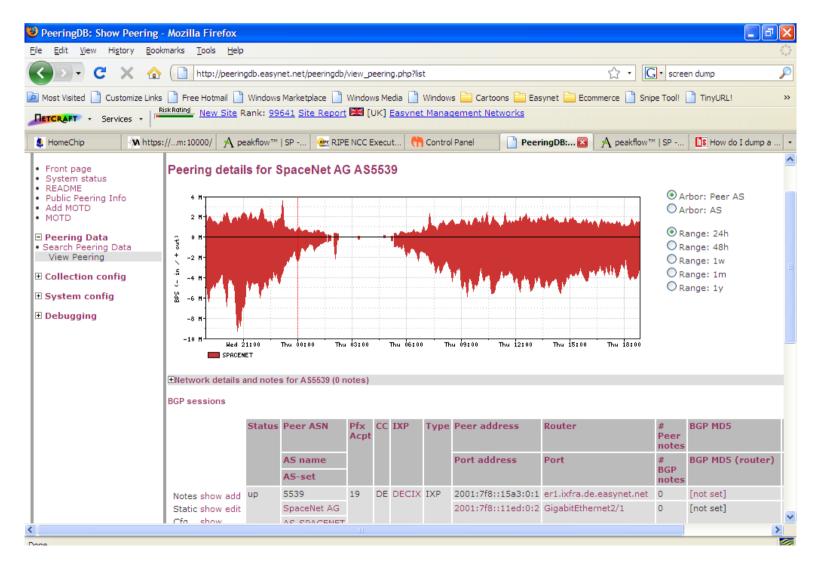


Peer Search



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Peer details



Friendly and Engaging Smile

- It helps to be friendly, but I seem to have managed to get away with it.
- Buy drinks
- Bring tee-shirts
- Go to meetings
 - -RIPE
 - -NANOG
 - -APRICOT
 - -SANOG
 - -MENOG
 - -UKNOF
- Sponsor SANOG meetings

Conclusions

Pleasure

- It can be a lot of fun being a peering coordinator
- Cooperation
- Meeting like minded people
- Making the internet a better place (without peering there would be no internet)

Profit

- Peering is your markup
- Difference between the price you pay for transit and the price you charge your customers
- More peering generally means more profit and happier customers



Questions?

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