

SANOG

Key Note address

B.Nagaraj

b.nagaraj@relianceinfo.com

RIM – 91-22-32606357

Phone: 91-22-30383796



Agenda

Telecom Scenario today

Technology drivers and choices

Bird side view of Services and Products

High level architecture to support triple play

Reliance deployment scenario – case study

Strengths, gaps and challenges in SANOG

Today's Telecom Scenario - SANOG

Rapid change in Telecommunications – Technology being no barrier to service / product definition and expansion

- Miniaturization and compactness in **HARDWARE**
- Feature rich and robust **SOFTWARE**

Deregulation of Telecommunication rules

- New service providers – Competition
- New services
- Cheaper and superior services – Technology and differentiation
- Deeper penetration

Converged Networks for Voice, Data and Video with no compromise on reliability, availability, scalability, QoS and SLA

Leap frog on matured technology – No legacy infrastructure and backward compatibility issue

Technology choices perspective

Switching

Wireline - Packet Based (VoIP) to supplement / replace Circuit based (TDM)

Wireless - GSM and CDMA (TDM with packet based approach)

Routing

IP / MPLS based system for supporting triple play

(Data – VPN and Internet, Video and Voice on the same pipe).

Single backbone for residential as well as enterprise segment.

Transmission –

Optical Fiber (SDH, DWDM)

Microwave and Satellite for remote coverage

Ethernet as Long haul transport?

Access Technologies

Fiber to the curb and Fiber to the Home concept

Ethernet as the main feeder to the customer. Wireless and WIFI?

LMDS for fast deployment

Alternatives of xDSL and HFC?

WAN Drivers for New World networks

- **Emerging Applications are IP Centric (including mobile remote access)**
- **MPLS VPN with privacy / security , on low cost and efficient IP network enables ease of management and efficient usage of resources**
- **MPLS in the core enables robust service offering over current Layer 2 infrastructures with consolidation of Multi-service applications on the unified platform**
- **Performance and QoS Guarantees match the TDM leased line approach**

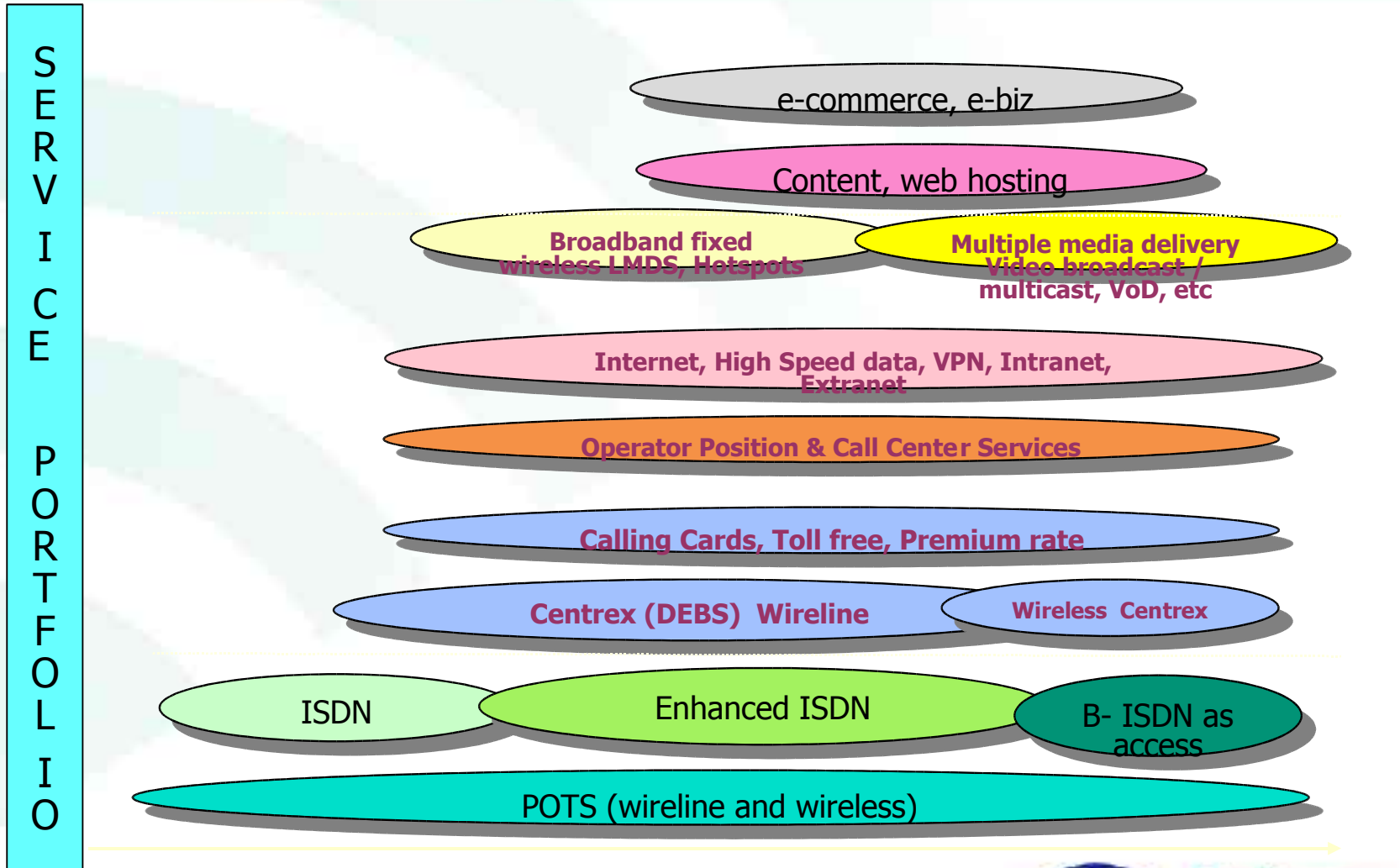
Scalability

Availability and Reliability

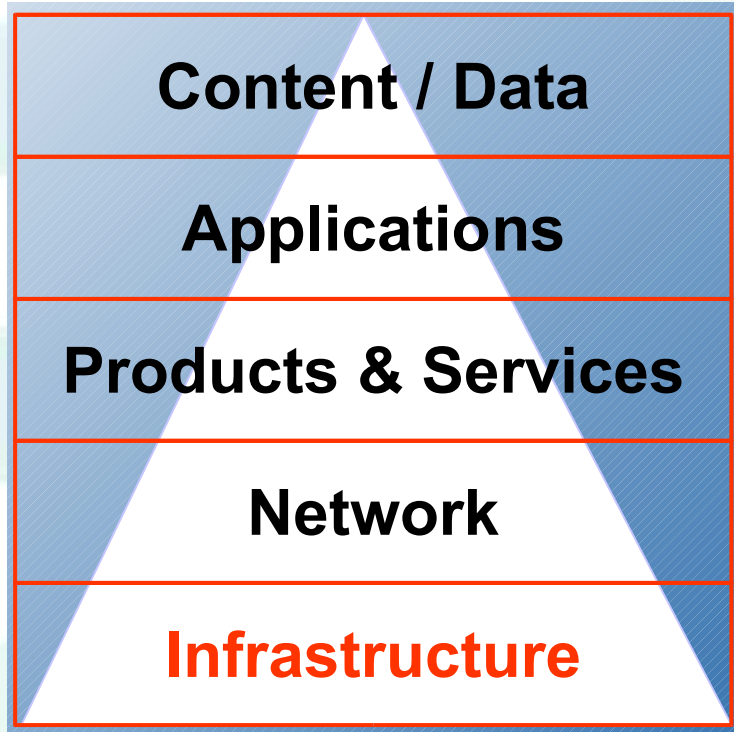
Flexibility

Efficiency and ease of management

Vision in Action - Broadband Products



Product Service and Infrastructure Pyramid



- ▶ **Optic fiber backbone in core and access**
- ▶ **Data centers – Local content hosting**
- ▶ **Service delivery platform**
- ▶ **Multi access core (Unified architecture)**
- ▶ **Last mile access (FTTH/FTTC)**

Network of virtually unlimited capacity, built to carry multimedia information with unmatched speed and reliability

Services Delivery : Challenges

Flexibility

User Interfaces

Network Interfaces

Efficiency

Video

ATM

FR

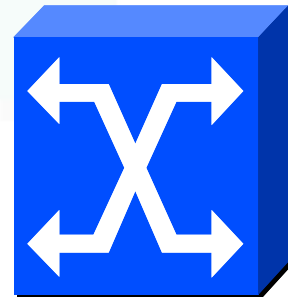
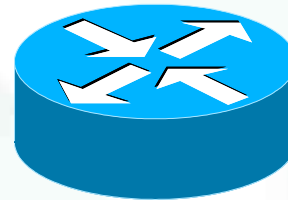
Voice

IP

Data

Ethernet

Legacy



QoS and SLA -
Deterministic
packet Loss,
Delay &
jitter

Mission:

Network should add many incremental differentiated services

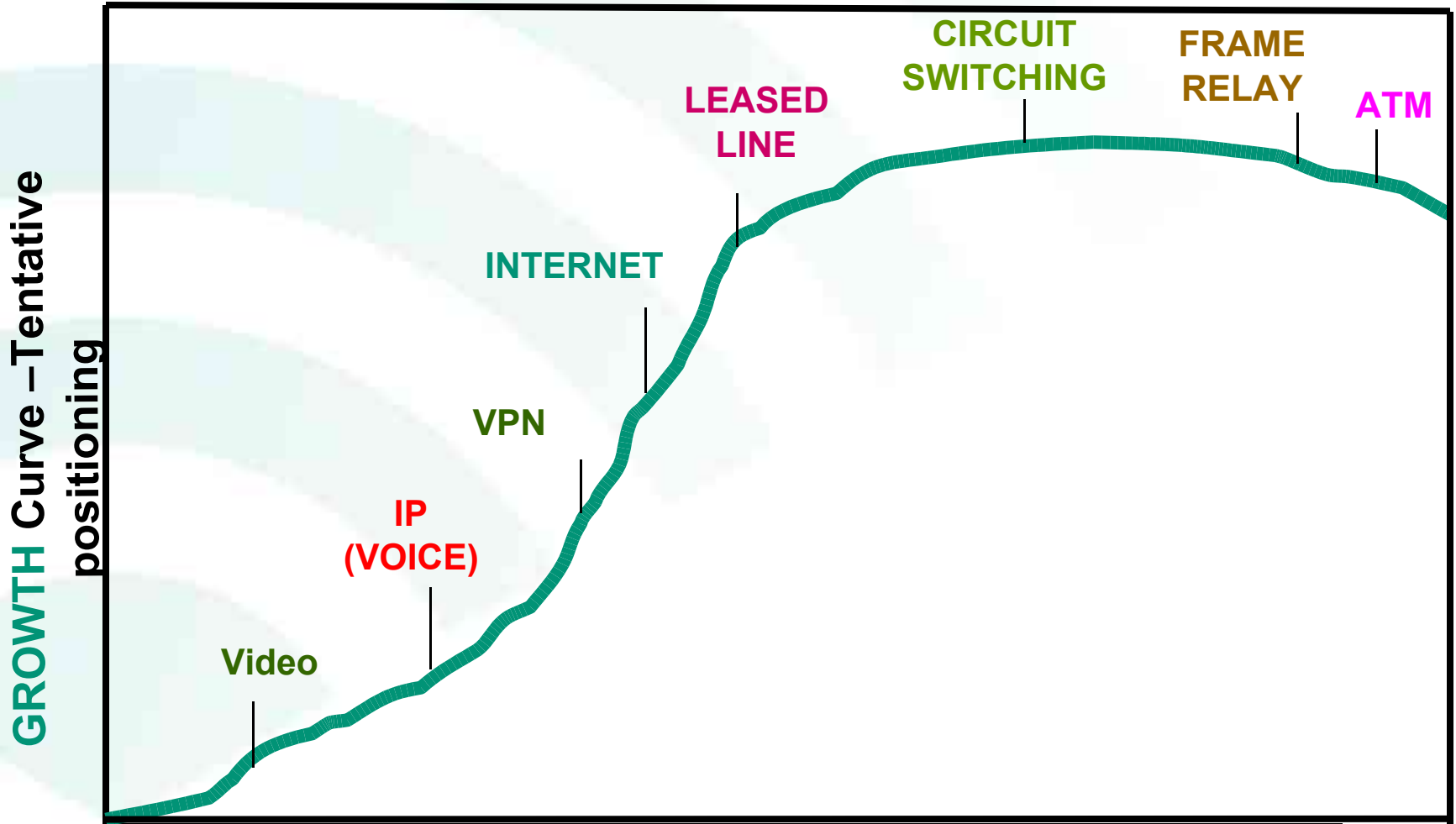
Maximum value add usage into minimum amounts of trunk bandwidth

No compromise on Quality and reliability parameters.



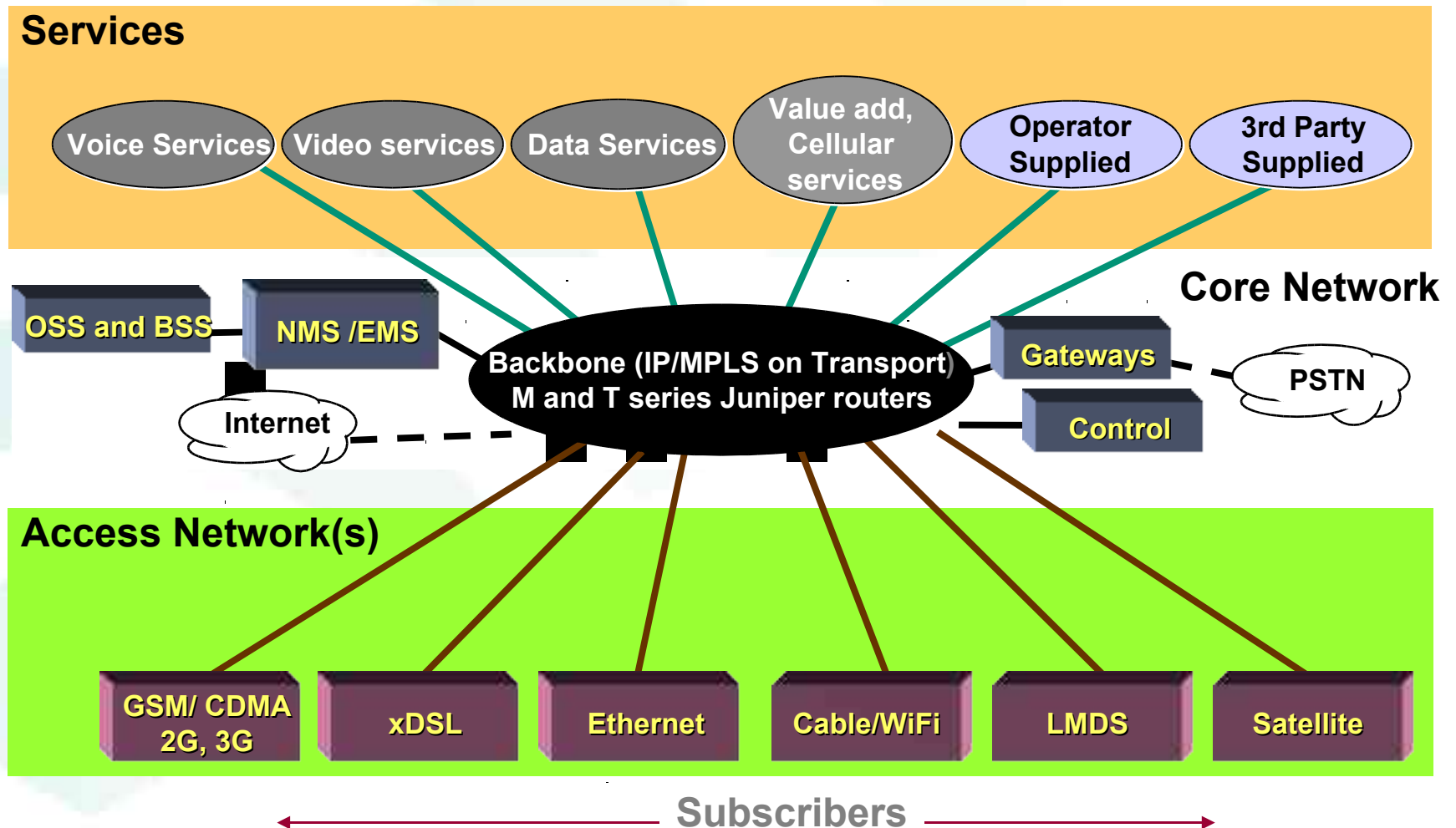
Reliance
Infocomm

TECHNOLOGY Maturity – perspective

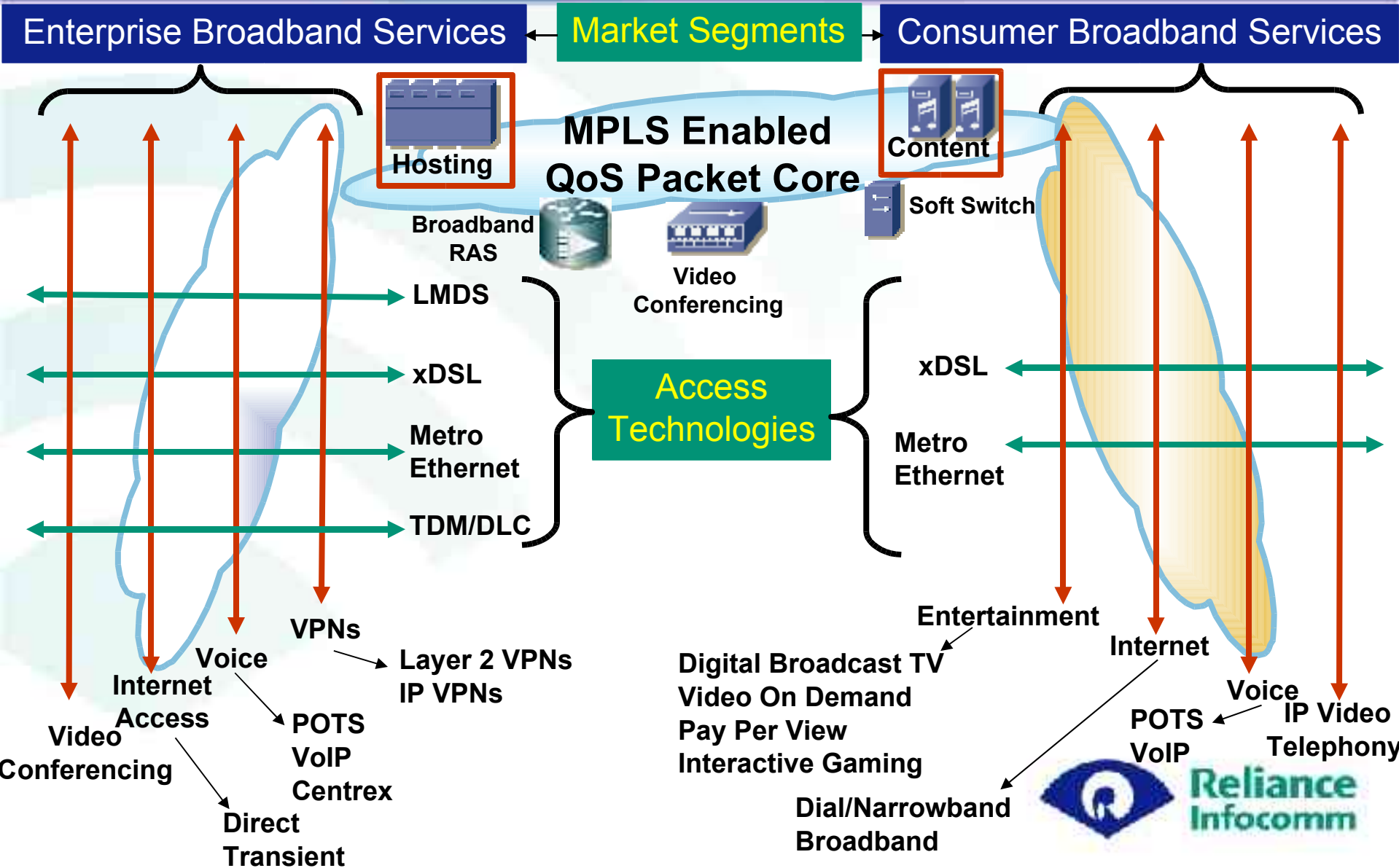


LEVEL OF MATURITY OF DIFFERENT TECHNOLOGIES

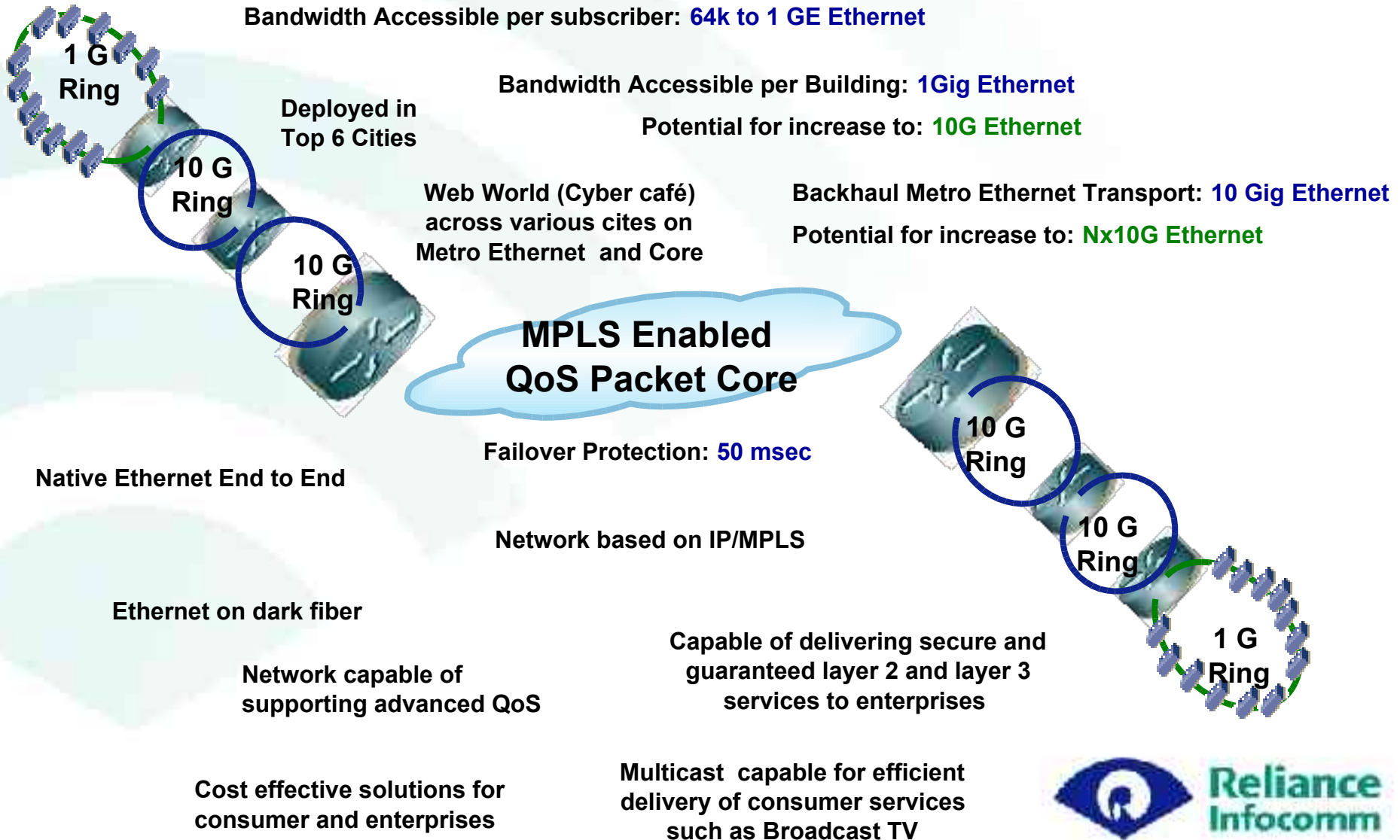
Layered Model



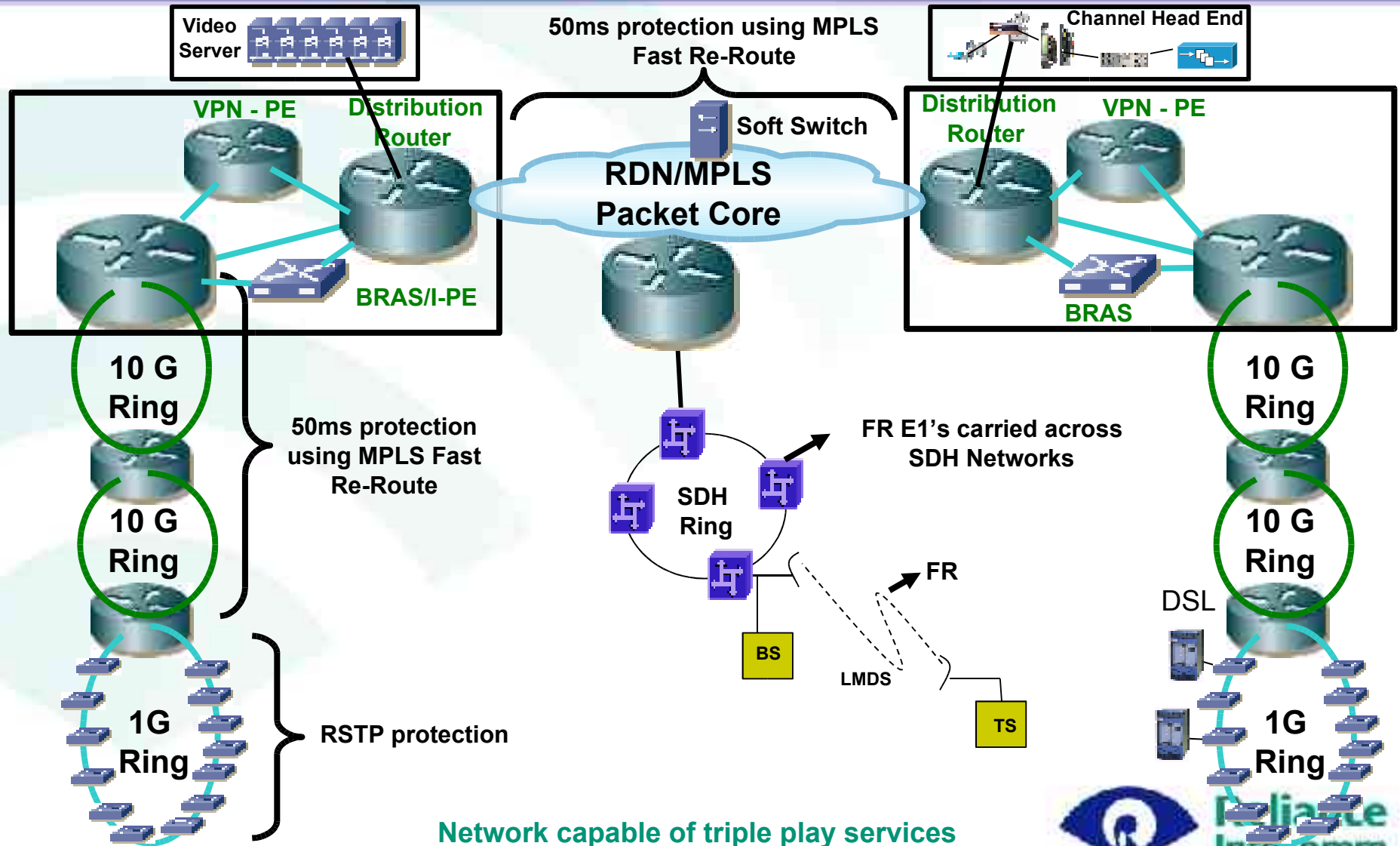
Network and Services - Evolution



Feeding the Core – Creating a Service Agnostic Access

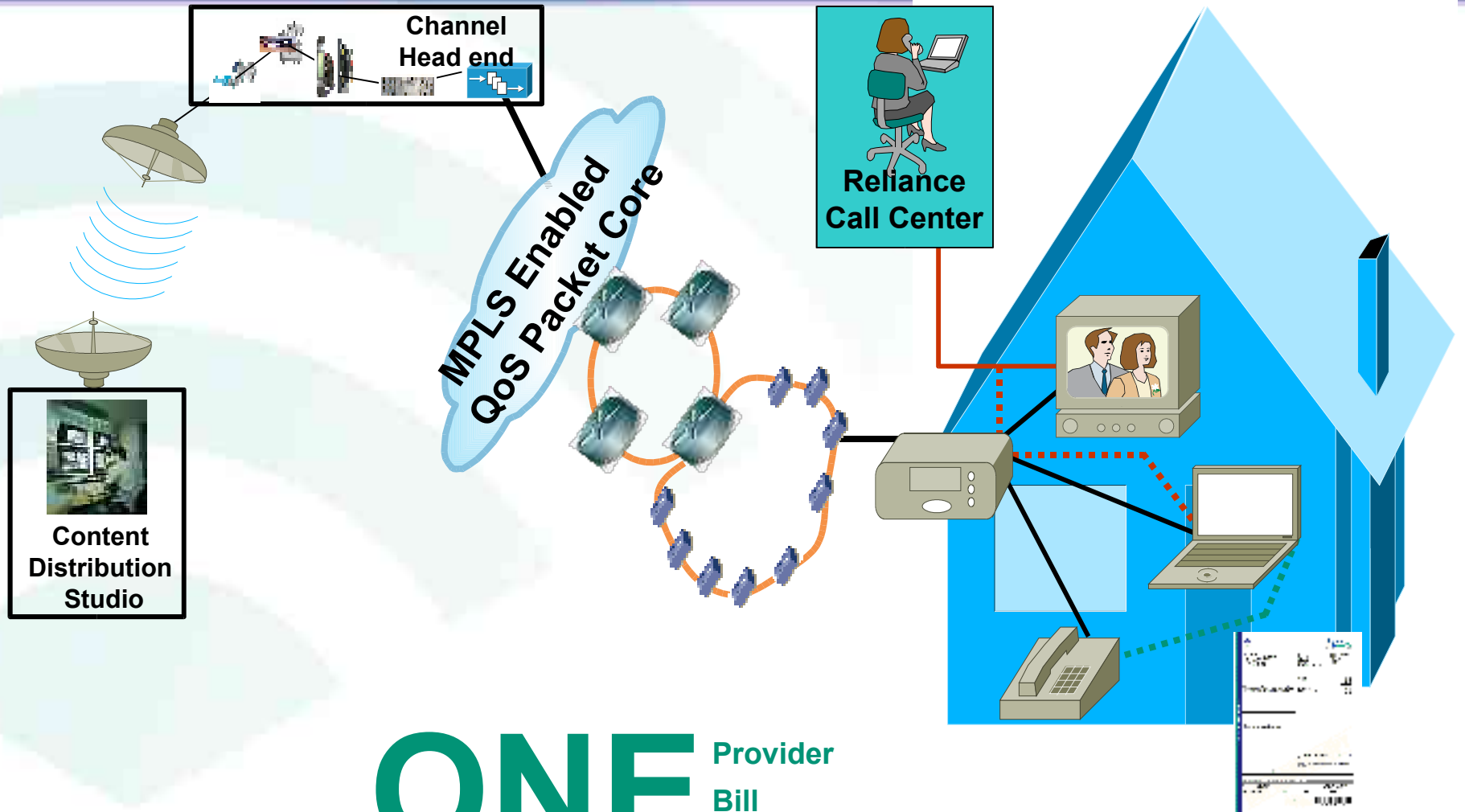


Integrated Enterprise and Residential Data Services Network Infrastructure



Network capable of triple play services

Creating a New Consumer Broadband Experience

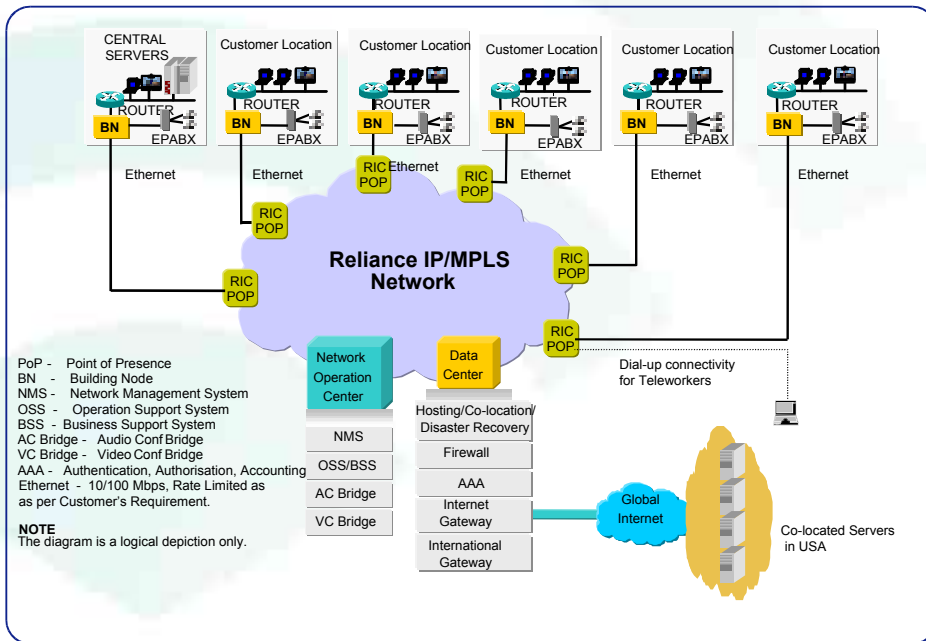


ONE Provider
Bill
Call Center

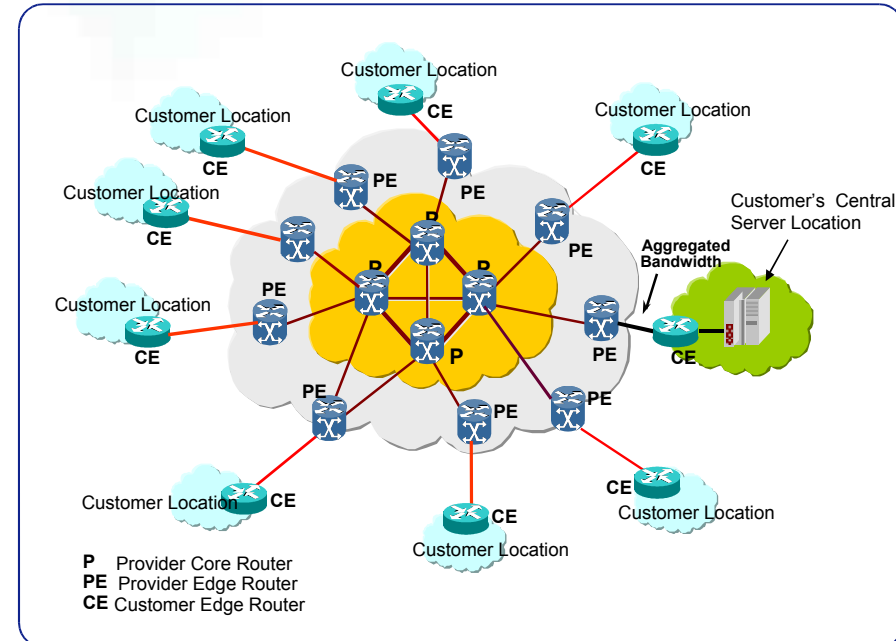
IP-VPN Service

IP-VPN is a Managed, Business-Class Network Service providing Secure & Reliable IP Internetworking creating private secure network over Fiber Based Broadband Infrastructure

IP-VPN, A MultiService Platform



IP-VPN Topology



Next Generation Communication Infrastructure

Wireless



- 3G wireless network – touching 10 Million within 15 months of operation
- Coverage in 673 towns*

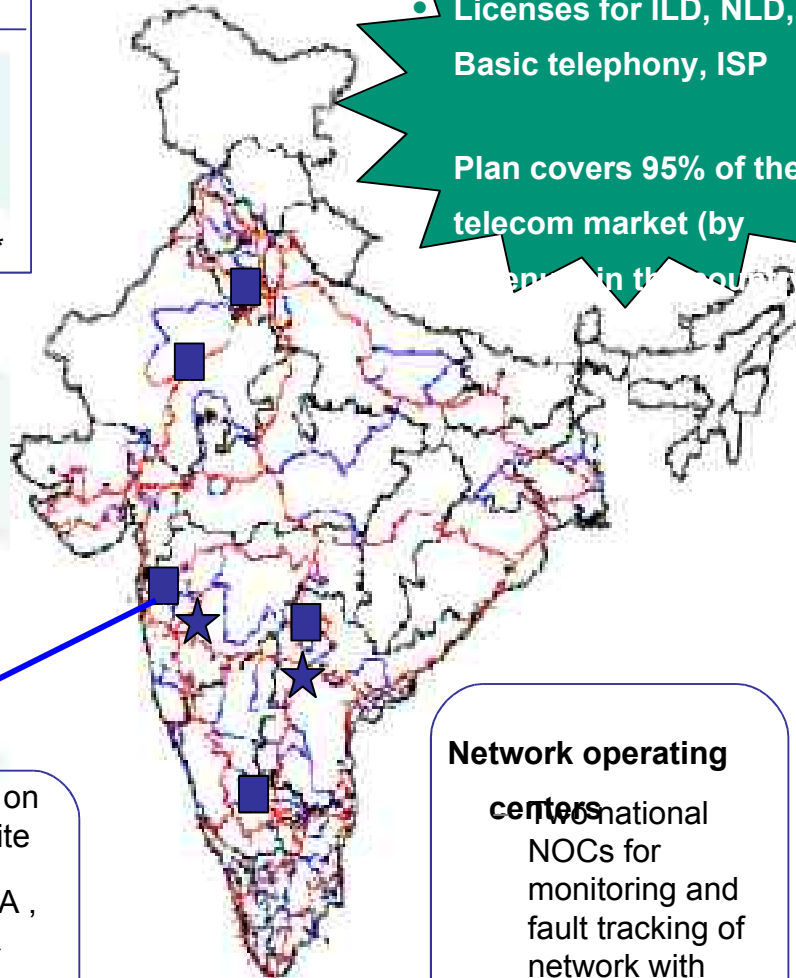
- Licenses for ILD, NLD, Basic telephony, ISP

Plan covers 95% of the telecom market (by revenue in the country)

Wireline



- Licenses in 18 out of 21 circles (>90% geographical areas) in the country
- Fiber to 1.7 million buildings in almost 200 towns, 200,000 buildings wired with Ethernet
- 1500 semi urban and rural towns serviced by CorDECT



Data centers

4 world class data centers over an area of 200,000 sq. ft.

Network operating centers

International NOCs for monitoring and fault tracking of network with full OSS / BSS functionality

National backbone

- 60,000 Km nationwide optical fiber backbone covering 226 locations,
- Each fiber capable of terabit capacity
- 6 ducts laid in the backbone

International carriage

- Connectivity on fiber & satellite
- POPS at USA , UK, HK, HK & middle East
- Connectivity through FLAG



Reliance Infocomm

Network the world with FLAG



- **Reliance has acquired 100% of FLAG**
- **Largest international acquisition in services sector by an Indian company**
- **Global Optical Fibre network of FLAG will**
 - Complements Reliance's next generation digital network in India
 - Enable Reliance to effectively serve worldwide customers by offering end to end solutions across the world.
 - Providing Local – Global – Local connectivity
- **FLAG network comprises of over 50,000 kms of undersea OF cable spanning four continents - connecting Asia, Europe, Middle East and USA.**

Strengths and gaps – South Asia

Strengths:

English understanding manpower

Huge market potential for growth

Competition and de-regulation

Can leverage on the matured technologies

Gaps and Challenges:

Ability to absorb new technology and interwork with legacy

Huge initial capital requirements

Developing market base –Uncertainty

Mindset change

Opportunities and Challenges – South Asia

Opportunities:

Direct interconnection for voice and Data services

Sharing of technical know-how and skills

Active role in standardization and global processes

Research and lab testing utilization

Centralized Network operation / Call centers

Challenges:

Bridging the gap between legacy and new technology

Developing local content and hosting

Synergies of different national and organizational

goals and interests into unified goal

THANK YOU